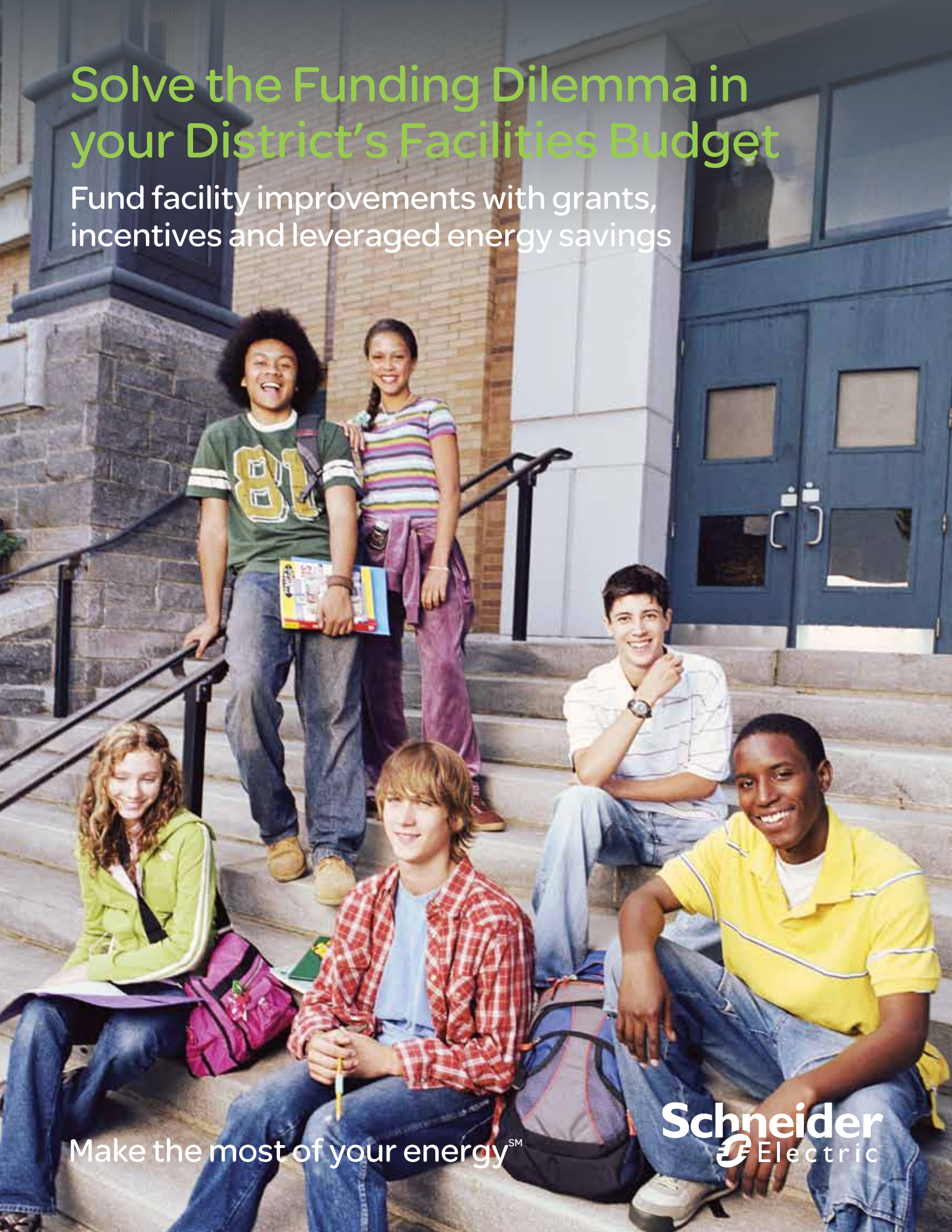


Solve the Funding Dilemma in your District's Facilities Budget

Fund facility improvements with grants, incentives and leveraged energy savings



Make the most of your energySM





Need facility upgrades but lack capital?

[We'll help you secure available funding.]

60%

Grant and incentive programs can fund up to 60% of your project

In 2010, Schneider Electric helped Washington school districts and community colleges secure an average of nearly \$800,000 in state grants and over \$150,000 in utility incentives, per client, for facility improvement projects.

How can grants and incentives work for you?

Schneider Electric account representatives team closely with our clients to find the best funds and grants available to fit each client's unique needs. We go above and beyond to maximize all funding sources available — from both the school district itself as well as all applicable grants and incentive sources. This allows us to optimize the project scope and resolve major facility issues that have been causing our clients headaches for decades.



Financing sources change regularly. Contact us to learn the latest on what is available and how you can take advantage of these opportunities.

Performance Contracting – lock in energy savings for any building

A performance contract incorporates system design, construction and commissioning along with guaranteed savings that ultimately fund the improvements. And in the unlikely event you don't achieve the guaranteed savings, Schneider Electric will pay the difference.

In addition, flexible financing options and implementation of new or upgraded equipment will have a positive impact on your operations—and the environment. That's because more efficient buildings and systems generate utility savings, maximize energy efficiency and improve occupant comfort levels.

Proven Results.

[What school districts are saying about Schneider Electric]

Mount Baker can operate all of their buildings from anywhere in the world via web-enabled digital building controls.

*“Schneider Electric has done an outstanding job of designing and coordinating the project. They have been great to work with in getting the technical work completed while making sure there has been **minimal disruption to student programs**...We are very pleased with the outcome.”*

Dr. Rick Gantman – Superintendent
Mount Baker School District



Mount Baker School District

Fife’s newly installed smart irrigation system now links local weather data to the district, saving an annual \$8 K in utility costs.

*“We found Schneider Electric to be thorough and very knowledgeable in every step of performance contracting. From assistance in **grant writing**, to presenting highly technical information in layman’s terms, our facility upgrade project that is **entirely self-funded** is almost done with no surprises!”*

Kari Harris – Director of Business Services
Fife School District



Fife School District

Odessa inspired the entire community to better their schools after nearly 50 years without upgrades in addition to utilizing the only Odessa-based general contractor.

*“Students, teachers, school board members, administrators and community residents are **all in awe** of the improved looks and functionality of our new windows and exterior insulation. We got **more than we ever dreamed possible**. Schneider Electric staff and partners were **professional, responsive and creative** throughout the project.”*

Suellen White – Superintendent
Odessa School District



Odessa School District

Omak’s new cooling systems will not only save energy but, for the first time since their construction, allow the schools to be comfortable on warm days.

*“...Schneider Electric is an **exceptional partner** for school districts... From initial concept and analysis, to finding, writing, and **securing grant funding**...to the fulfillment of every promise made. Our school district is now “operating in the green” – both technically and financially. Thanks to Schneider Electric!”*

Dr. Arthur H. Himmler – Superintendent
Omak School District #19



Omak School District

Partner for performance.

[Our expertise guarantees savings.]

Since 1992, Schneider Electric has successfully completed hundreds of performance contracts and helped clients around the world save almost \$1 billion. Today, our performance contracts continue to have a positive impact on the environment—inside and outside.

We at Schneider Electric understand that the cost of utilities and operations distract from the core mission of your organization. Our purpose is to identify ways to minimize these costs and provide the best possible environment in your facilities all while maximizing currently available funding sources. We make your money go further.

Contact us today to talk about securing energy efficiency grant and incentive funding for your next project.

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