

# Act now to upgrade school facilities with Wisconsin Act 32

Legislation offers rare opportunity  
for K-12 school districts



Make the most of your energy<sup>sm</sup>



by Schneider Electric

# Update infrastructure. Increase comfort. Improve security.

[ Act 32 is a window of opportunity. And it may close soon. ]

## 530+

Performance contracts currently under way, representing \$1 billion in energy savings.

## 74%

Percentage of Schneider Electric performance contracts completed with K-12 school districts.

Wisconsin school districts can leverage new legislation to make facility improvements in a different manner, thanks to the passing of a revenue limit exemption for energy conservation purposes. Known as Act 32, this exemption allows a district to surpass revenue limits – up to the amount it spends to implement energy efficiency measures. “Energy efficiency” impacts nearly every part of your operation, so the legislation gives you a great opportunity to perform much of your deferred maintenance and renovations.

However, the legislation is up for review soon and may face changes. Also, with rising interest rates and increasing energy costs, it doesn’t pay to wait. **Now is the time to act on Act 32.**

### Trusted partner in performance contracts

To take advantage of this exemption, Act 32 requires districts to partner with an energy services company (ESCO) and enter into a performance contract that offsets the cost. Schneider Electric sets the standard in performance contracting.

### We are local

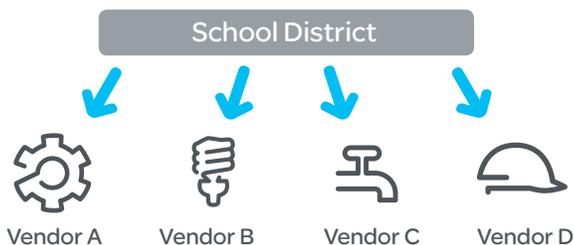
Many Schneider Electric employees live and work in Wisconsin. In fact, in 2013 we performed more than \$90 million in projects in the state. You may see evidence of our work in your schools – 93% of Wisconsin school districts have Schneider Electric and Square D products in their buildings.

### Proud to be accountable

When Schneider Electric is your ESCO, you greatly minimize your risk by having a partner who is accountable. That means zero expensive change orders. No hassles. And a plan that’s as strong as our performance guarantee.

#### Without Schneider Electric

School district must manage conflicting interests of a wide variety contractors and products. No one is accountable for the end result.



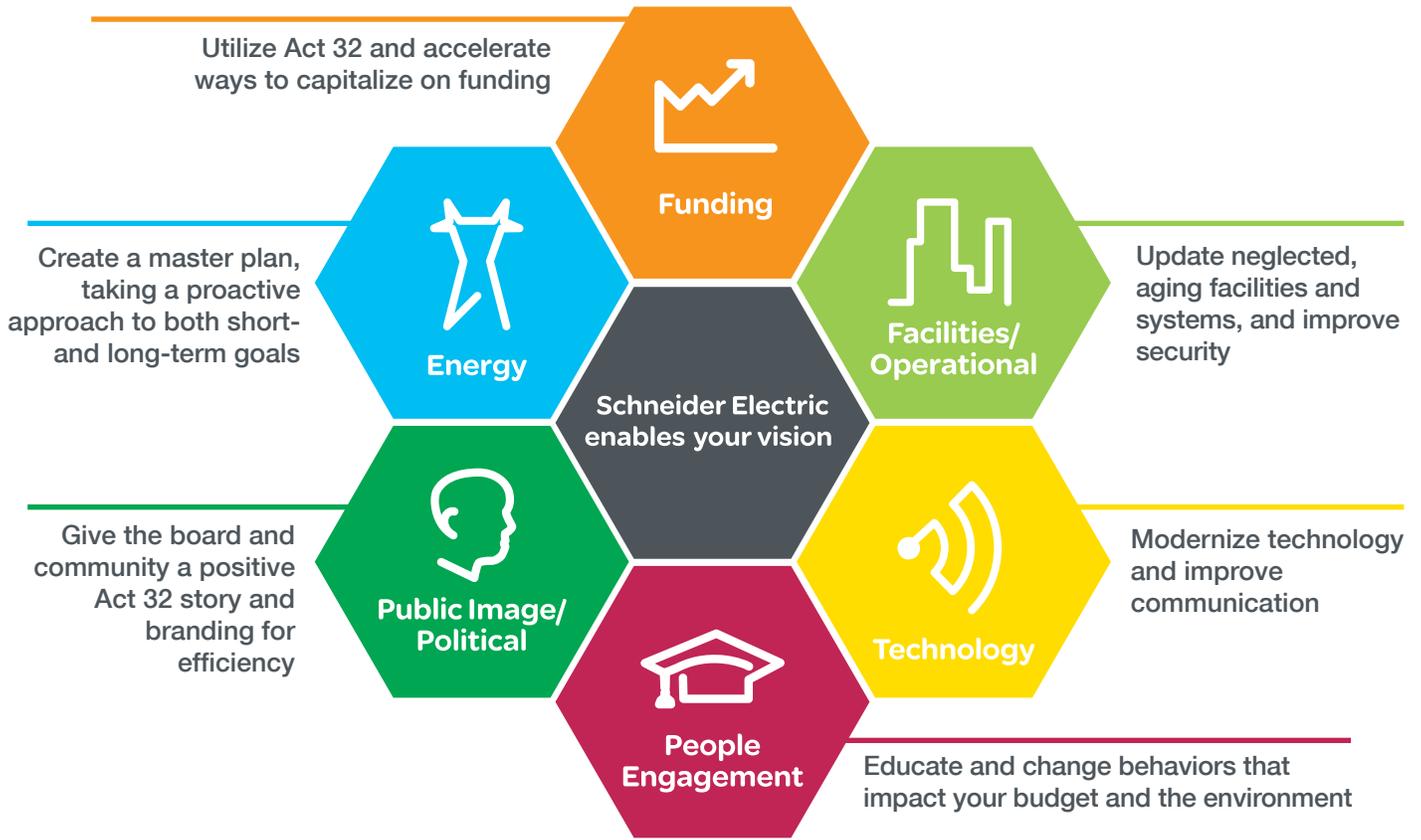
#### With Schneider Electric’s Turn-Key Solution

The school district holds us solely responsible for the planning, implementation and ongoing measurement and success of the program.



Imagine if you could have everything you want for your district.

Our capabilities can enable your ultimate vision.



## Funding

- > Finance Services
- > Grants, Rebates & Incentives
- > Capital Lease-Purchases
- > Bond Programs
- > Off-Balance Sheet Structures

## Facilities/Operations

- > Design/Build Services
- > Capital Planning
- > Building Analytics
- > Facility Maintenance Planning
- > Training
- > Fleet Conversion & Management

## Technology

- > Voice Over IP
- > IT Energy Management
- > Energy Dashboards
- > Water Management Technology
- > Energy STAR/LEED Assessments
- > Security

## People Engagement

- > People Engagement
- > MyEnergyUniversity®
- > Learning Labs
- > Community Involvement/Outreach
- > Green Teams
- > Conserve My Planet®

## Public Image

- > Sustainability Branding
- > Marketing & Events Support
- > Communications Strategy
- > Kiosk & Dashboards
- > Media Engagement

## Energy

- > Energy Management
- > Utility Analysis & Procurement
- > System Commissioning
- > Water-Wastewater
- > Renewables & On-site Generation
- > Sustainability Planning

# Why partner with Schneider Electric?



## Peace of mind

Our proven track record includes hundreds of successfully completed performance contracts, which have saved our clients more than \$1 billion.



## Promises kept

In the unlikely event our projects do not deliver the savings we guarantee, we make up the difference. We have never been in litigation over a performance contract.



## Superior financial packages

We have unmatched knowledge of and relationships with financial resources. Your financial package will be designed to deliver maximum benefits to your organization.



## Recognized as a trusted industry leader

- > Ranked #13 in the top 100 list of the **world's most ethical companies** by Ethisphere (2011, 2012, 2013)
- > Highest-ranked energy services company (#10) among the top 100 of the world's most sustainable corporations, as named by Corporate Knights, Inc.
- > Ranked #5 on Fortune magazine's 2013 list of World's Most Admired Companies in the Industry/ Electronics category



Visit [www.se-enable.com](http://www.se-enable.com) today!

Learn more about how Schneider Electric can help you fund facility improvements with Wisconsin Act 32 and other funding sources.

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